# Mittal Steel South Africa Limited

## Reviewed Group Interim Financial Results

and dividend announcement for the six months ended 30 June 2006



#### Financial results

 $Head line \ earnings \ for \ the \ past \ six \ months \ of \ R1 \ 912 \ million \ declined \ by \ 41 \ \% \ compared \ to \ the \ corresponding \ period \ last \ yearnings \ period \ peri$ but increased by 3 % compared to the previous six months.

The main reasons for the substantial decline from last year were lower sales prices, an increase in costs, lower export volumes, lower equity accounted earnings and voluntary retrenchment packages. This was partially offset by higher local volumes and foreign exchange gains.

	Si	Year ended		
	30 Jun 2006	31 Dec 2005	30 Jun 2005	31 Dec 2005
	Reviewed	Unaudited	Restated	Restated
	Rm	Rm	Rm	Rm
Revenue	12 132	11 910	12 386	24 296
Operating profit	2 202	2 813	4 053	6 866
Gains/(Losses) on foreign exchange and financial instruments	476	(42)	287	245
Finance costs:				
<ul> <li>net interest income</li> </ul>	147	76	66	142
<ul> <li>imputed interest on non-current provisions</li> </ul>	(26)	**(110)	(30)	**(140)
Income from investments	2	2	3	5
Taxation	(908)	(1 001)	(1 326)	(2 327)
Equity earnings*	19	120	157	277
Attributable earnings	1 912	1 858	3 210	5 068
Headline earnings (Rm)	1 912	1 858	3 221	5 079
Headline earnings (US\$m)	302	286	521	807

<sup>\*\*</sup> Includes an additional charge of R69 million as a result of reducing the discount rate applied to estimated future cash flows.

#### Quarterly comparable headline earnings (Unaudited)

Headline earnings for the quarter increased by 80% from the previous quarter and was 32% higher than the average of the second half last year. However, compared to the record average headline earnings achieved during the first half of 2005, headline earnings for the past quarter was 24% down mainly due to lower selling prices and an increase in costs.

,		
US\$m	Rm	Exchange rate
264	1 578	5,97
257	1 643	6,40
261	1 611	6,19
152	987	6,50
134	871	6,52
143	929	6,51
112	684	6,13
190	1 228	6,46
151	956	6,29
	US\$m  264 257 261 152 134 143 112 190	US\$m Rm  264 1578 257 1643  261 1611  152 987 134 871  143 929  112 684 190 1 228

### **Operating results**

	Si	Six months ended			
	30 Jun 2006	<b>30 Jun 2006</b> 31 Dec 2005 30 Jun 2005			
	Reviewed	Unaudited	Restated	Restated	
Revenue	Rm	Rm	Rm	Rm	
Flat products*	8 109	8 149	8 479	16 628	
Long Products**	3 861	3 549	3 667	7 216	
Coke & Chemicals***	438	516	540	1 056	
Inter-group eliminations	(276)	(304)	(300)	(604)	
Total	12 132	11 910	12 386	24 296	

#### Operating profit Six months ended 31 Dec 2005 30 Jun 2005 31 Dec 2005 30 Jun 2006 Restated Rm Flat products\* Long Products\*\* 1 181 2812 4 491 935 1 1 2 5 2 108 301 (34) Coke & Chemicals\* 142 159

Flat products includes Vanderbijlpark and Saldanha. This represents a change from previous disclosure, which reported the results of Var Saldanha operations seperately, and now corresponds to the current manner in which the Flat Steel business is reported internally.

2 202

2813

Corporate and other

Total

\*\* Long Products includes Vereeniging and Newcastle.

\*\*\* Coke & Chemicals includes Pretoria and Vanderbijlpark market coke operations

### Operating results (continued)

 $Operating \ profit \ for \ the \ six \ months \ of \ R2\ 202\ million \ was \ 46\,\% \ lower \ than \ the \ corresponding \ period \ last \ year, \ with \ the \ most$ notable declines at our Flat Steel and our Coke & Chemicals businesses while our Long Products business was more stable.

In general the decline in our steel business was driven by lower sales prices and a significant increase in costs. The increase in costs was aggravated at the Vanderbijlpark and Saldanha plants by the production problems experienced during the period. Liquid steel production at Vanderbijlpark and Saldanha decreased by 6% and 7%, respectively, while Long Products remained in line with the first half last year.

The decline in operating income from our Coke & Chemicals business was mainly due to a sharp decline in the international

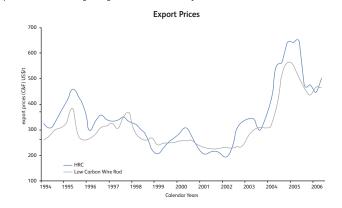
### Market review

International Market Export volumes for the six months declined by 14% compared to the corresponding period last year and 25% compared to the previous six months mainly due to an increase in domestic sales volumes

Hot rolled coil export prices were significantly lower than last year mainly due to the decline during the second half of last year which continued to prevail during the first quarter of 2006.

However, during quarter two, prices of both flat and long products have shown a remarkable strength in all major regions and order intake prices regained lost ground during June 2006 on some products.

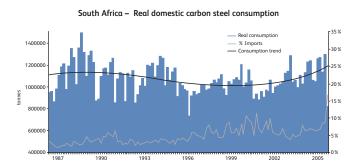
Prices are expected to remain strong during the second half of the year



### Source: Mittal Steel South Africa Limited

Domestic demand during the past six months was very strong and increased by 22% compared to last year, driven by growthin demand from the building and construction, automotive and packaging sectors.

Domestic demand is expected to remain buoyant for the remainder of the year while the recent weakening of the Rand shouldstimulate demand from export orientated industries



Source: South African Iron and Steel Institute

(43)

6 866

4 053

Cash cost per tonne of hot rolled coil and billets for the six months on average increased by 10% compared to the corresponding period last year, driven by substantial increases in the cost of imported coal, local coal and imported pellets The cost of galvanized material increased by 76% due to an increase in the price of zinc by more than 100%.

Voluntary retrenchment packages to the value of R155 million were provided and paid during the past six months.

### **Contingent liabilities**

An appeal was lodged with SARS against the disallowance of the deductibility of the payment made in terms of the BAA. We requested SARS to follow the Alternative Dispute Resolution (ADR) route to resolve the issue. A date still has to be set by SARS. A contingent liability of R403 million plus interest thereon exists and no provision has been made in this regard.

The case at the Competition Tribunal on alleged excessive pricing brought by the goldminers, Harmony and DRD was delayed by the application from the goldminers to amend their plea. Final dates for the closing arguments are scheduled for November with a ruling only expected early next year. We maintain our view, based on advice from senior counsel, that no significant exposure exists in this regard. No provision has therefore been raised and no contingent liability quantified as per note 10.

#### Outlook for quarter three 2006

The results for quarter three is expected to remain strong, driven by higher sales prices, higher domestic volumes,  $\alpha$  more stable production environment and the full benefit of our voluntary retrenchment programme. However, the movement in the exchange rate will always have a major impact.

#### Dividend announcement

In line with the Company's policy, the Board declared an interim dividend of 143 cents, covered approximately three times by

Payment in South African Rand will be made on Monday, 4 September 2006 to shareholders recorded in the register on Friday, 1 September 2006. The last day of trade to qualify for the dividend will be Friday, 25 August 2006 and the shares will trade ex-dividend from Monday, 28 August 2006. Share certificates may not be dematerialised or rematerialised between Monday, 28 August 2006 and Friday, 1 September 2006, both days inclusive. Dividend entitlements of less than ten Rand will be donated to charity in terms of the articles of association.

On behalf of the Board

DK Chugh (Chief Executive Officer) (Executive Director Finance)

31 July 2006

Registered Office Transfer Secretaries Mittal Steel South Africa Computershare Investor Services 2004 (Pty) Limited Room N3-5 Main Building 70 Marshall Street Delfos Boulevaro Johannesburg, 2001 Vanderbijlpark, 1911 PO Box 61051 Marshalltown 2107

K Ngqula *(Chairman)*, DK Chugh\* *(Chief Executive Officer)*, Dr SE Jonah KBE \*\*, S Maheshwari\*, JJ Mashaba, A Mittal\*, LN Mittal\*, Dr KDK Mokhele, MJN Njeke, HJ Verster

\* Citizen of India \*\* Citizen of Ghana

Company Secretary: Xoliswa Motswai

Mittal Steel South Africa Limited (Formerly Ispat Iscor Limited) Registration number 1989/002164/06 Share code: MLA ISIN: ZAE000064044 ("the Company" or "the Group")

### Forward-looking statements

Certain statements in this release that are neither reported financial results nor other historical information, are forward-looking statements, including but not limited to statements that are predictions of or indicate future earnings, savings, synergies, events, trends, plans or objectives. Undue reliance should not be placed on such statements because, by their nature, they are subject to known and unknown risks and uncertainties and can be affected by other factors, that could cause actual results and Company plans and objectives to differ materially from those expressed or implied in the forward-looking statements (or from past results).

 $This \ report \ is \ available \ on \ the \ Mittal \ Steel \ South \ Africa \ World \ Wide \ Web \ site \ at: http://www.mittalsteelsa.com.$ Share queries: Please call the Mittal Steel Share care toll free on 0800 006 960 or +27 11 370 7850 if calling from outside South Africa

## **CONDENSED GROUP INCOME STATEMENT**

	<b>Six months ended</b> Year <b>30 Jun 2006</b> 30 Jun 2005 31 Dec			
	Reviewed	Restated	31 Dec 2005 Restated	
	Rm	Rm	Rm	
Revenue	12 132	12 386	24 296	
Operating expenses	(9 330)	(7 744)	(16 232)	
Earnings before interest, taxation,				
depreciation and amortisation (Ebitda)	2 802	4 642	8 064	
Depreciation Amortisation of intangible assets	(583) (17)	(577) (1)	(1 147) (40)	
Profit from operations before goodwill	(17)	(1)	i (40)	
impairment	2 202	4 064	6 877	
Goodwill impairment (Note 2)		(11)	(11)	
Profit from operations	2 202	4 053	6 866	
Gains on foreign exchange and financial				
instruments (Note 3)	476	287	245	
Net interest income (Note 4)	121	36	2	
Income from investments Income from equity-accounted investments	2	3	5	
before taxation	22	171	295	
Profit before taxation	2 823	4 550	7 413	
Income tax expense (Note 5)	(911)	(1 340)	(2 345)	
Profit for period	1 912	3 210	5 068	
Attributable earnings per share (cents)				
basic     diluted	429 428	720 718	1 137 1 135	
ADDITIONAL INFORMATION Profit attributable to ordinary shareholders Adjusted for: goodwill impairment	1 912	3 210	5 068	
(Note 2)		11	11	
Headline earnings	1 912	3 221	5 079	
Performance per ordinary share			 	
Dividend per share (cents)	4/2	2/2	3/2	
• interim • final	143	240	240 140	
			140	
Headline earnings per share (cents)  • basic	429	723	1 139	
• diluted	428	721	1 137	
Net asset value per share (cents)	4 683	4 234	4 365	
Ordinary shares (million)				
• in issue	446	446	446	
weighted average number of shares     diluted weighted average number of shares	446	446	446	
diluted weighted average number of shares	446	447	447	
Ratios (%)	22.1	37,5	33,2	
Ebitda margin Return on ordinary shareholders' equity	23,1	31,3	. 33,2 I	
per annum				
attributable earnings	19,0	36,9	28,7	
headline earnings  Not each to equity	19,0 28.6	37,0 22.5	28,7 26,3	
Net cash to equity Market capitalisation (Rm)	33 320	22,3	23 302	

CONDENSED GROUP CASH FLOW						
	Six mont 30 Jun 2006 Reviewed Rm	Year ended 31 Dec 2005 Restated Rm				
Cash inflow from operating activities	1 340	780	2 754			
Cash generated from operations	2 595	3 990	8 407			
Net interest income Income tax paid Dividend paid	153 (784) (624)	,	167 (2 967) (2 853)			
Cash outflows from investing activities	(503)	(470)	(1 518)			
Investments to maintain operations Investments to expand operations Proceeds from disposal of property,	(363) (243)	(407) (86)	(1 209) (358)			
plant and equipment Investment income Dividend from equity accounted investments	7 2 94	20 3	6 5 38			
Net cash inflow Cash outflows from financing activities	837 (23)	310 (35)	1 236 (54)			
Increase in cash and cash equivalents Effect of foreign exchange rate changes Cash and cash equivalents at beginning of period	814 8 5 218	275 15 4 040	1 182 (4) 4 040			
Cash and cash equivalents at end of period	6 040	4 330	5 218			

## **CONDENSED GROUP BALANCE SHEET**

	30 Jun 2006 Reviewed Rm		31 Dec 2005 Restated Rm
ASSETS Non-current assets	15 088	14 673	15 094
Property, plant and equipment Intangible assets Investments in unlisted joint ventures (Note 6) Non-current receivables (Note 7) Non-current financial assets	13 976 57 938 10 107	13 775 29 867 2	14 038 74 911 10 61
Current assets	12 743	10 863	11 017
Inventories Trade and other receivables Taxation Current financial assets Cash and cash equivalents	3 552 2 919 157 75 6 040	3 893 2 640 4 330	3 906 1 731 116 46 5 218
Total assets	27 831	25 536	26 111
EQUITY AND LIABILITIES Shareholders' equity Stated capital Non-distributable reserves Retained income Ordinary shareholders capital Non-current liabilities	6 389 624 13 863 20 876 3 792	6 389 581 11 946 18 916 3 518	6 389 610 12 500 19 499 3 700
Interest bearing borrowings Provisions Provision for post-retirement medical costs Non-current capital lease commitment Deferred tax liability	61 1 260 7 304 2 160	71 1 219 10 385 1 833	71 1 282 6 349 1 992
Current liabilities	3 163	3 102	2 912
Interest bearing borrowings Current capital lease commitment Trade and other payables Current taxation Provisions	10 78 2 918 157	10 88 2 325 508 171	10 77 2 637 188
Total equity and liabilities	27 831	25 536	26 111
Net cash (Note 8)	5 969	4 249	5 137

CONDENSED GROUP STATEMENT OF CHANGES IN EQUITY					
	Six mont 30 Jun 2006 Reviewed		Year ended 31 Dec 2005 Restated		
	Rm	Rm	Rm		
Stated capital  • At beginning of period	6 389	6 389	6 389		
At end of period	6 389	6 389	6 389		
Non-distributable reserves  At beginning of period  Movement for period	610 14	306 275	306 304		
- management share trust loss - cost of share options - currency translation gains - financial instruments fair value movement - share of joint venture hedging reserve - transfer of equity accounted earnings	(16) 9 117 (21) (75)	(31) (3) 56 14 78 161	(42) 8 68 25 1 244		
At end of period	624	581	610		
Retained income  • At beginning of period	12 500	9 343	9 192		
- as previously stated - change in accounting for Collect-a-Can - adoption of IFRIC 4 - change in accounting policy mineral rights restated to cost	12 518 (6) (12)	9 352 (10) 4	9 352 (12) 4 (152)		
Movement for period	1 363	2 603	3 308		
- net profit - dividend paid - transfer of equity accounted earnings	1 912 (624) 75	3 210 (446) (161)	5 068 (1 516) (244)		
At end of period	13 863	11 946	12 500		
Minority interest  • At beginning of period  – as previously stated  – change in accounting for Collect-a-Can  • At end of period	9 (9)	7 (7)	7 (7)		

20 876

18 916

19 49

Total equity at end of period

## NOTES TO THE REVIEWED FINANCIAL STATEMENTS

These interim condensed financial statements are prepared in accordance with IAS 34 Interim Financial Reporting, and Schedule 4 to the South African Companies Act, 1973, as amended, and should be read in conjunction with the 31 December 2005 financial statements. All IFRS and

IFRIC interpretations issued and effective as at 30 June 2006 have been applied. The accounting policies adopted and methods of computation are consistent with those applied in the financial statements for the year ended 31 December 2005, except for the adoption of IFRIC 4, determining whether an arrangement contains a lease. The net carrying value of property, plant and equipment increased by R852 million, capital lease commitments increased by R384 million, current receivables decreased by R88 million, non-current receivables decreased by R438 million, opening retained earnings increased by R4 million, 2005 earnings decreased by R16 million and 2005 earnings per share decreased by 3 cents. The treatment of transport costs recovered from customers as a deduction from revenue was re-assessed and is now included in revenue (R337 million) and the cost paid to transport contractors is included in cost of sales (R337 million). This has no impact on operating profits. The Group has re-assessed its accounting treatment of the investment in Collect-a-Can and is now accounted for it as a jointly controlled entity, using the equity accounting method; previously this was accounted for as a subsidiary. This resulted in a decrease of assets by R27 million, liabilities decreased by R7 million, opening retained earnings decreased by R15 million, 2005 earnings increased by R5 million and an increase of 1 cent in 2005 earnings per share.

The prior year results have been restated in compliance with IAS 8 Accounting policies, changes in accounting estimates and errors.

## Goodwill impairment

· contracted

10. Contingent liabilities

 guarantees tax contingent liabilities

authorised but not contracted

The Company purchased as part of a structured finance deal 100% of Pybus Fifty-Seven (Pty) Limited on 1 July 2002, resulting in the recognition of a R64 million positive goodwill asset on acquisition. The Company assessed its expected benefits from this investment to be less than the carrying value and, as a result, the total amount of goodwill has been impaired.

		Six montl 30 Jun 2006 Reviewed Rm	Reviewed Restated		
3.	Gains on foreign exchange and financial	476	287	245	
		504	341	165	
	Gains on changes in foreign exchange rates  Losses on changes in foreign exchange rates	(118)	(76)	(58)	
	Gains on changes in the fair value				
	of embedded derivative instruments  Gains on changes in the fair value of hedging	66		106	
	derivative instruments accounted				
	for as fair value and cash flow hedges	24	22	32	
4.	Net interest income	121	36	2	
	Interest income	168	87	189	
	Interest expense	(21)	(21)	(47)	
	Imputed interest on non-current provisions	(26)	(30)	(140)	
5.	Taxation	911	1 340	2 345	
	Company and subsidiaries	908	1 326	2 327	
	Equity accounted investments	3	14	18	
	The income tax expense is based on the best				
	estimate of the weighted average annual				
	effective income tax rate expected for the full financial year.				
6.	Investments in joint ventures				
	Unlisted investments				
	• directors' valuation	1 033	1 028	1 077	
7.	Non-current financial receivables				
	Non-derivative loans and receivables	10	2	10	
8.	Net cash	5 969	4 249	5 137	
	Cash and cash equivalents	6 040	4 330	5 218	
	Interest bearing borrowings				
	• non-current	(61)	(71)	(71)	
	• current	(10)	(10)	(10)	
9.	Capital expenditure				
	• incurred	606	493	1 567	

1 373

633

130

1 019

121

486

623

120

#### Year ended 30 Jun 2006 30 Jun 2005 31 Dec 2005 11. Operating lease commitments 297 22 29 · more than one year and less than five year 173

## 12. Related party transactions

13. Independent review by the auditors

During the period the Company and its subsidiaries, in the ordinary course of business, entered  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

into various sale and purchase transactions with joint venturers.

These transactions occurred under terms that are not less favorable to Mittal Steel South Africa than those arranged with third parties.

These interim results have been reviewed by our auditors, Deloitte & Touche, in terms of

International Standards on Review Engagements. The scope of the review was to enable the auditors to report that nothing came to their attention that caused them to believe that the accompanying condensed consolidated interim financial statements are not fairly presented, in all material respects, in accordance with International Financial Reporting Standards applicable to interim Financial Reporting and the South African Companies Act. Their unmodified review report on the condensed consolidated interim financial statements is available for inspection at

# 14. Listings Requirements

This interim announcement has been prepared in accordance with the Listings Requirements of

15. Corporate governance

The Group fully supports the Code of Corporate Practices and Conduct as contained in the second King Report on Corporate Governance.

### UNAUDITED SUPPLEMENTARY PHYSICAL INFORMATION ('000 TONNES)

		ended	Year ended	
	30 Jun 2006	31 Dec 2005	30 Jun 2005	31 Dec 2005
FLAT STEEL PRODUCTS				
<b>Vanderbijlpark</b> Liquid steel production Sales	1 863 1 677	1 837 1 603	1 986 1 520	3 823 3 123
Saldanha Steel Liquid steel production Sales	570 540	628 613	616 547	1 244 1 160
LONG STEEL PRODUCTS Liquid steel production Sales	1 100 1 015	1 089 981	1 105 966	2 194 1 947
TOTAL Liquid steel production Sales	3 533 3 232	3 554 3 197	3 707 3 033	7 261 6 230
local     export	2 129 1 103	1 735 1 462	1 750 1 283	3 485 2 745
Local sales as percentage of total sales	66	54	58	56

		Tillee months ended			
30 Jun 2006	31 Mar 2006	31 Dec 2005	30 Sept 2005	30 Jun 2005	
977	886	890	947	1 010	
852	825	751	852	753	
310	260	299	329	298	
273	267	300	313	241	
578	522	546	543	550	
508	507	477	504	505	
1 865	1 668	1 735	1 819	1 858	
1 633	1 599	1 528	1 669	1 499	
1 095	1 034	880	855	878	
538	565	648	814	621	
67	65	58	51	59	
	977 852 310 273 578 508 1 865 1 633 1 095 538	2006         2006           977         886           852         825           310         260           273         267           578         522           508         507           1 865         1 668           1 633         1 599           1 095         1 034           538         565	30 Jun 2006         31 Mar 2005         31 Dec 2005           977         886         890 852         825 751           310         260         299 273 267 300         300           578         522         546 508 507 477           1 865         1 668 1735 1528         1 528 1528           1 095         1 034 880 538 565 648	30 Jun 2006         31 Mar 2006         31 Dec 2005         30 Sept 2005           977         886         890         947 852           852         825         751         852           310         260         299         329 329 329 329 329 329 329 329 320 313           578         522         546 543 508 507 477 504           1865         1668 1735 1819 1633 1599 1528 1669           1095         1034 880 855 565 648 814	