



ArcelorMittal

ArcelorMittal South Africa
Vanderbijlpark Works

HY1 2012

Agenda

- ArcelorMittal South Africa's standing
- Process
- Main Industries
- Sales
- Corporate Responsibility



A Committed South African Citizen

- ArcelorMittal South Africa's long standing commitment to South Africa will continue
 - Approximately ZAR16bn invested since 2001/2 including the payment of R2,8 billion for the undivided share of the mining right over Sishen and R9bn in Capex over last six years
- Major employer committed to sustainable job creation
 - 9, 886 employees in South Africa, with an additional 2,500 on contract
 - Despite market meltdown, no job losses in workforce
- ArcelorMittal South Africa remains fully committed to complying with all BEE legislation
- ArcelorMittal South Africa has an outstanding social development programme
 - Contributes in the form of bursaries to engineering students, specifically at math & science facilities
 - Development program for black engineering firms successfully launched
 - Building of schools across the country
- World class safety initiatives underway at all South African operations
- Local industry being comprehensively supported in supplying the requirements of the public sector infrastructure development program
- The Department of Labour has recognized ArcelorMittals position of pre-eminence in the technical skills development arena

ArcelorMittal in South Africa

Flat Steel Products shipped*

- Vanderbijlpark Works – 2 478 kt
- Saldanha Works – 941 kt

Long Steel Products shipped*

- Newcastle Works – 947 kt
- Vereeniging Works – 337 kt

Iron ore procured*

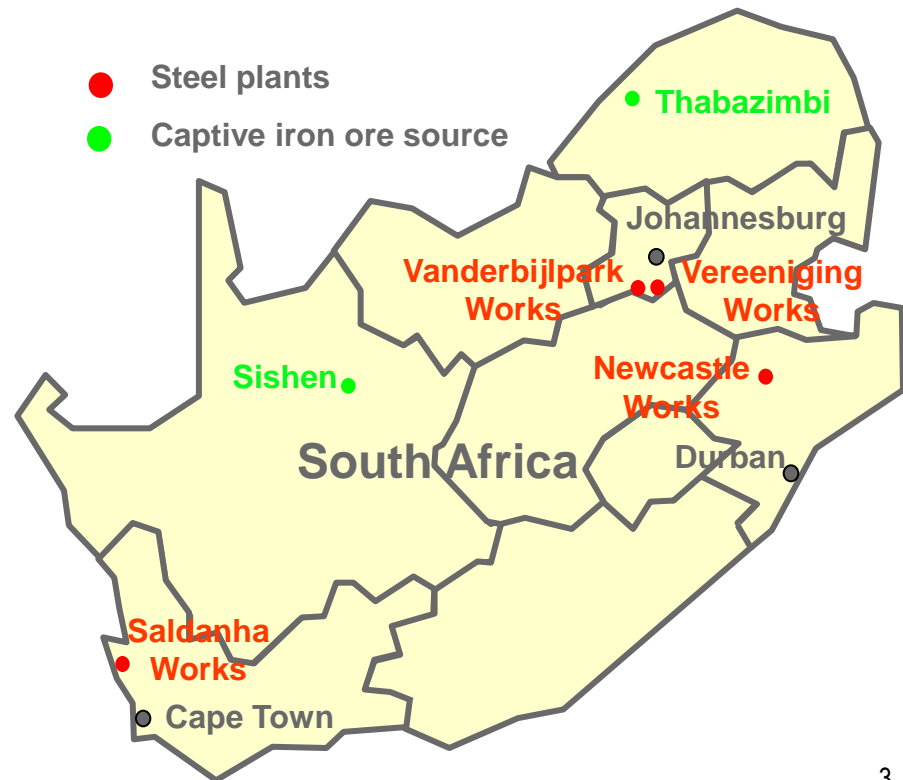
- 4 584 kt from Sishen
- 1 409 kt from Thabazimbi
- 650 kt others

Coke & Chemicals shipped*

- Coke – 631 kt
- Tar – 118 kt

HR issues*

- Full time employees 9 886 for the year
- Employees per million tons prod = 1 813
- Revenue per head R3.2m (US\$0.4m)



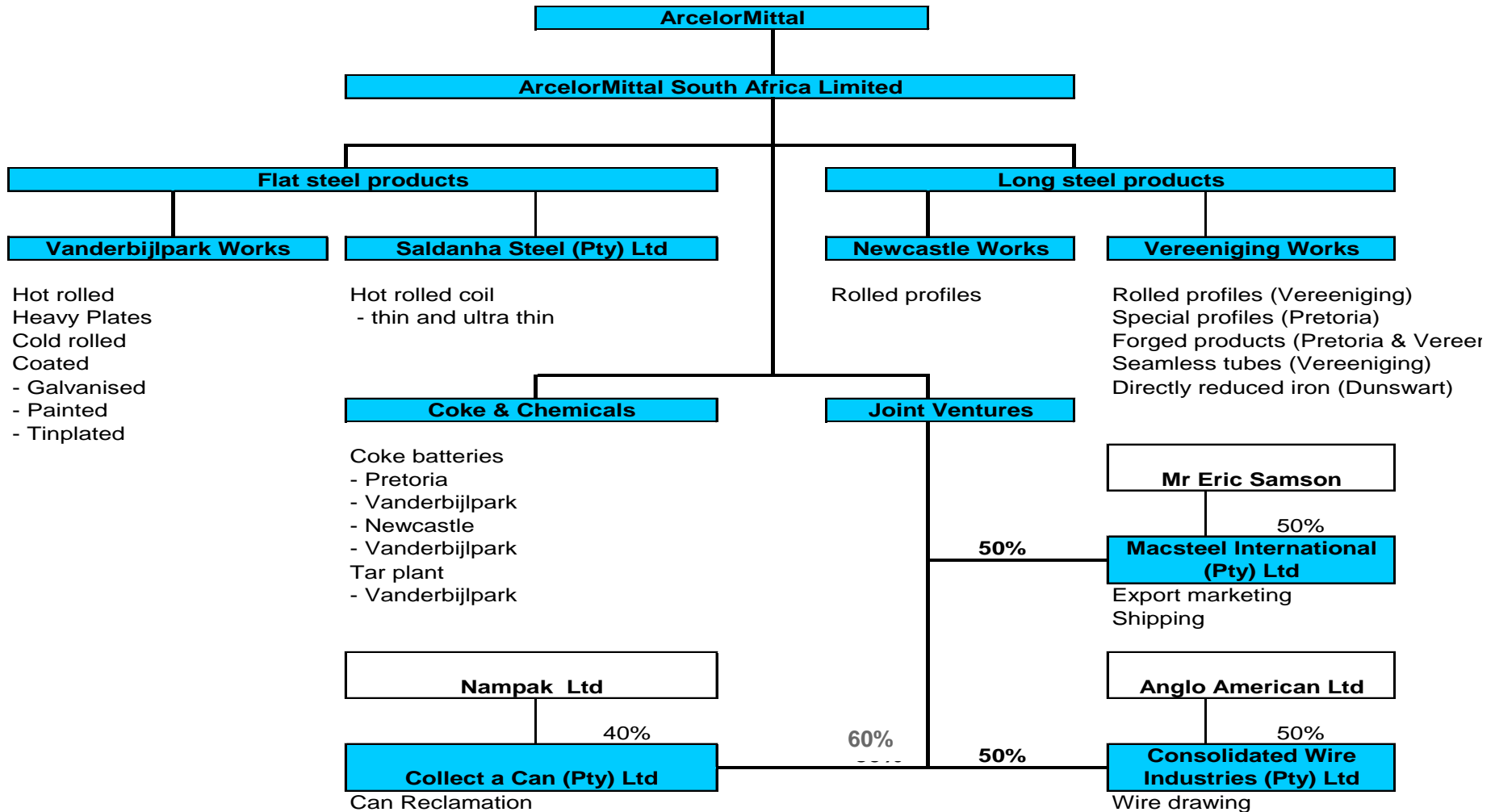
Flat carbon steel - Vanderbijlpark Works

H1 2012

Company Structure



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Diversified primary steel producer

Vanderbijlpark Works Management Team

Vacant

General Manager Vanderbijlpark Works



Gerhard Moolman
Work Manager
Iron Making



Erwee Lourens
Works Manager
Coke Making



Koos Geldenhuys
Works Manager
Steel Making



Albert Swanepoel
Works Manager
Cold Rolling



Werner Venter
Works Manager
Hot Rolling



Pierre Joubert
Works Manager
Engineering



Chris van Dijk
Works Manager
Central Maintenance Services



Cobus Muller
Manager
Quality Management



Dieter Sauer
Manager
SHERQ



Hayder Dalwai
Manager
Human Resources



Corne Muller
Manager
Finance



Christo Greyling
Manager
Business Improvement



Wynand Scholtz
Manager
Production Planning & Logistics



Dirk Odendaal
Manager
Information Management
VDB & MCC



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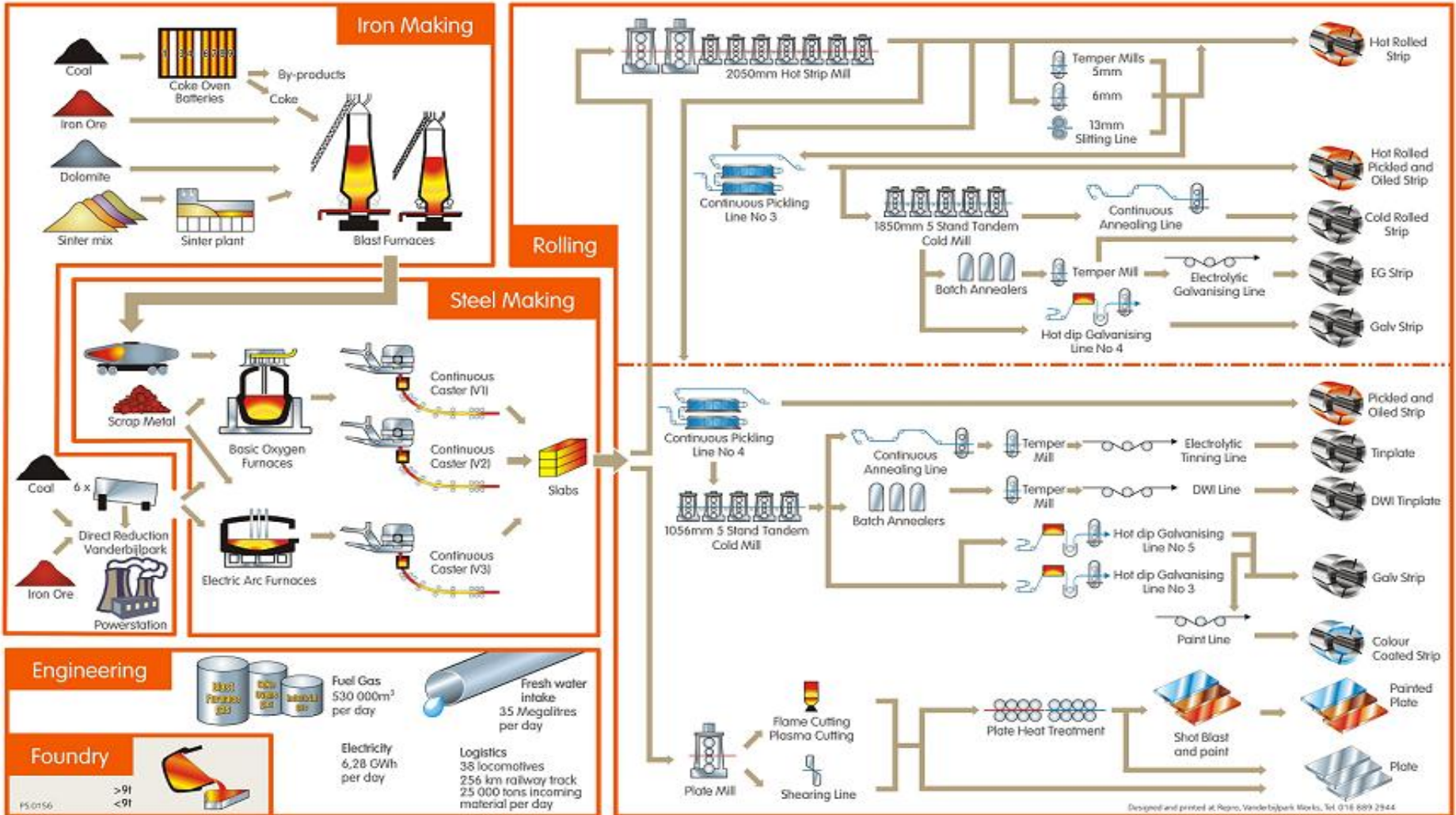
Vanderbijlpark Works Process Configuration

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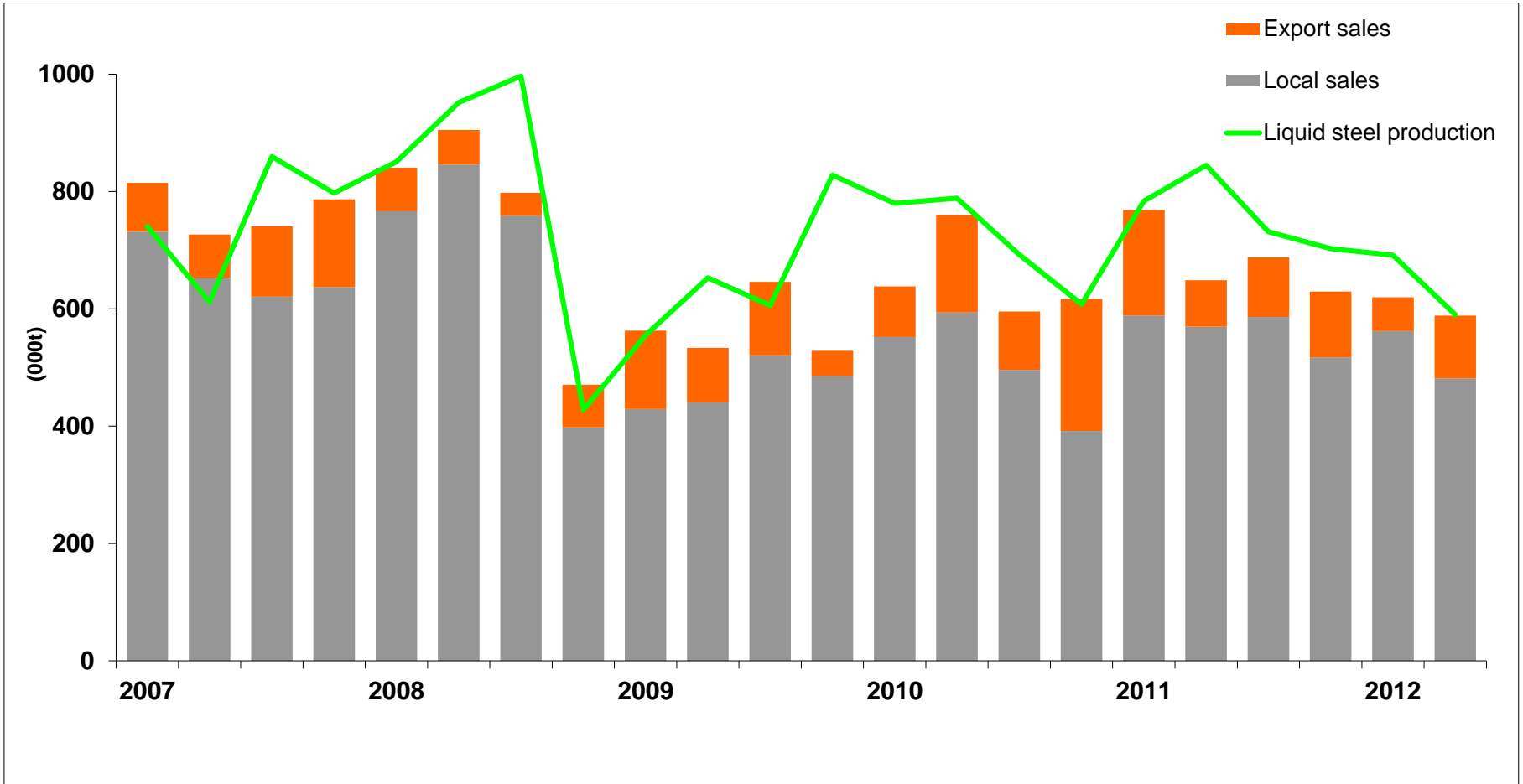


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Vanderbijlpark Works: Process Configuration



Production and sales history

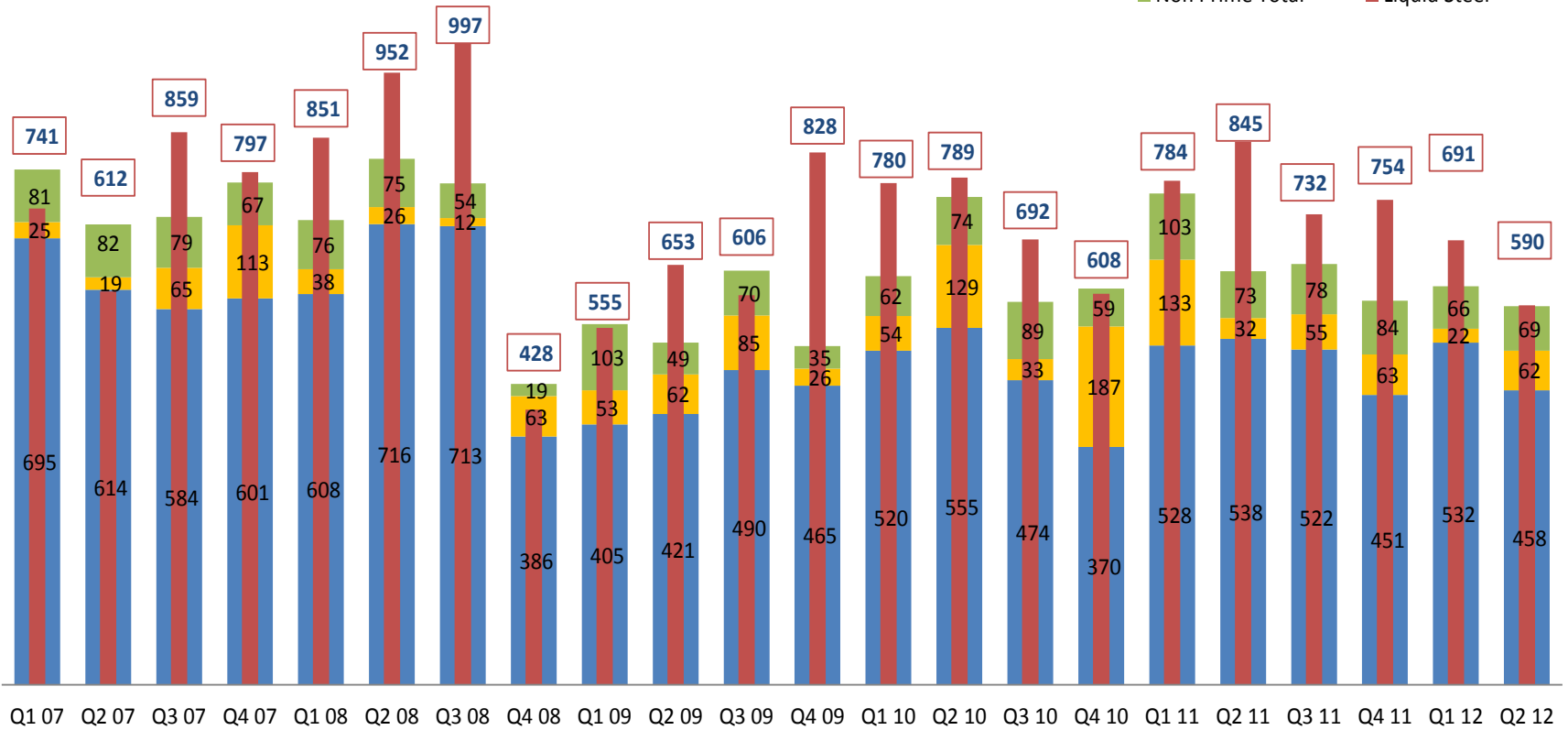




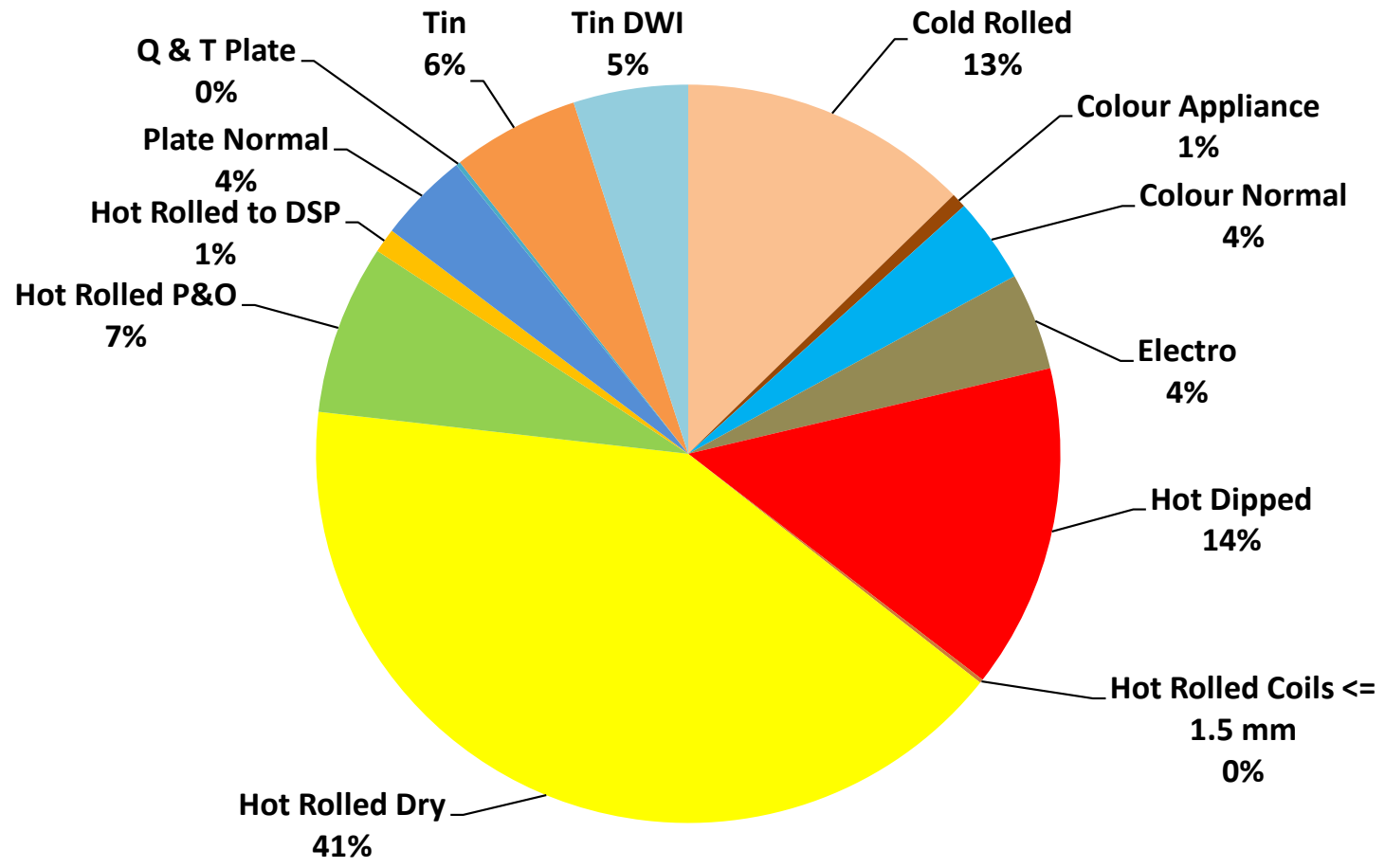
Production and sales history

Sales vs LS Production t'000

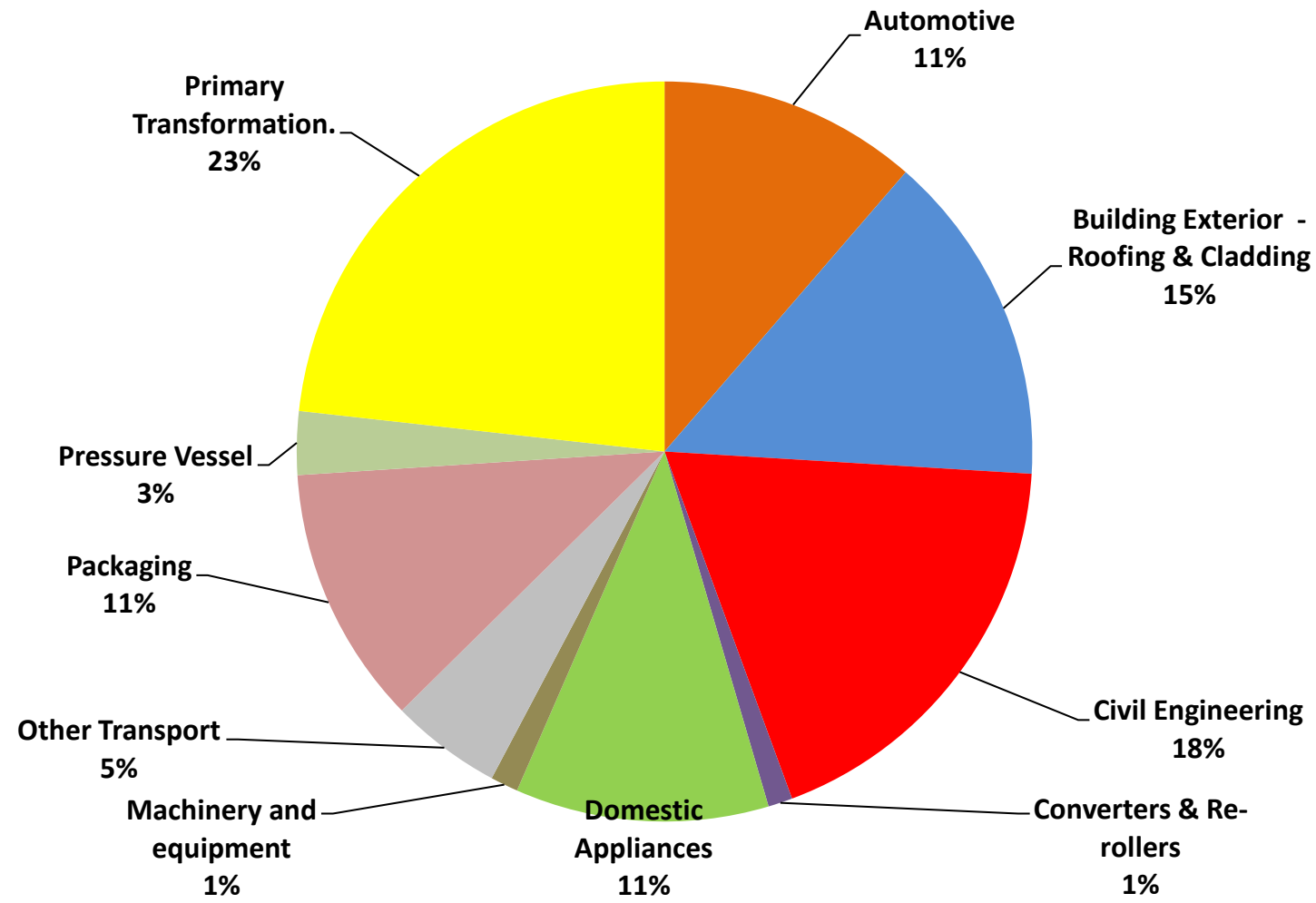
■ Local Prime ■ Export Prime
■ Non Prime Total ■ Liquid Steel



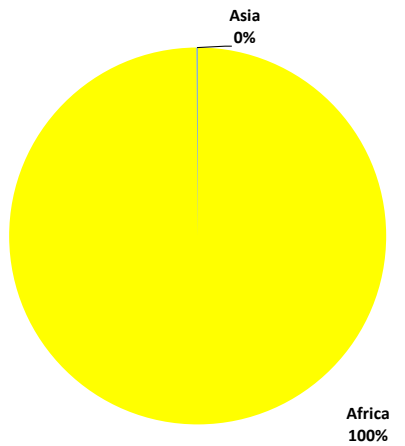
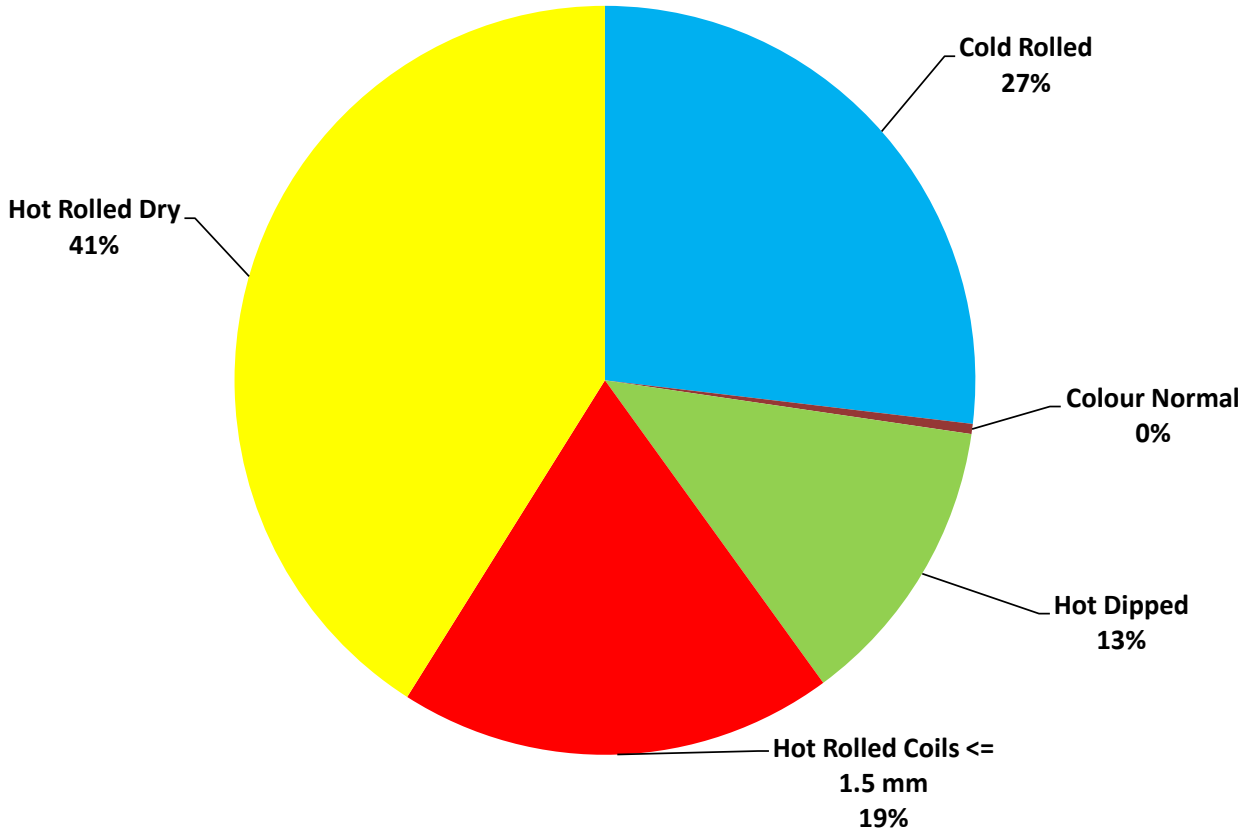
Domestic Sales: Prime Volume H1 2012



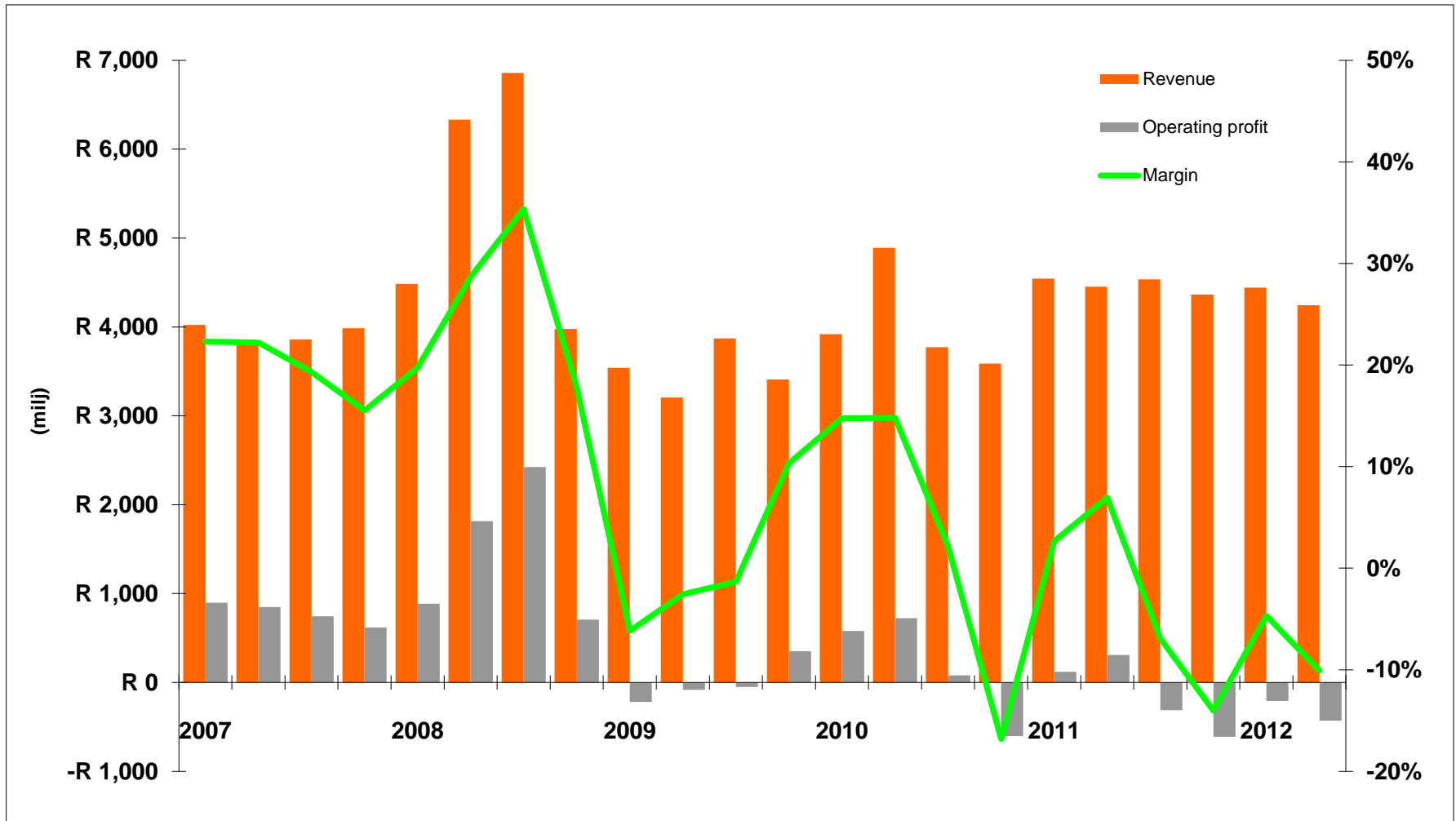
Domestic sales: Prime Volume per segment H1 2012



Export Sales: Prime Volume per Segment H1 2012



Financial history



Implementing a Corporate Responsibility strategy



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Human Resources

Human Capital Commitments

- Health & Safety
 - Equitable employment practices
 - World class training and skills development
- Human Rights Protection

Environment

Environmental Commitments

- Environmental compliance and legacy issues
- Waste disposal
- Ground water and air quality
 - ISO 180001

Communities

Social Commitments

- Local economic development
 - Social and community upliftment and sustainable investment
- Community engagement

Shareholders

Corporate Governance and sustainability reporting

- Board independence
- Equal rights among shareholders
- Best in class disclosure and shareholder dialogue



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Questions

